



FOR IMMEDIATE RELEASE

Ideal Systems Solutions, Inc. Acquires Excel Systems, Inc. - Adds Unified Communications Capabilities to Enterprise Solutions Portfolio

Maple Grove, MN (January 19, 2010) -- Ideal System Solutions, Inc., recognized as one of the fastest growing woman- and minority-owned technology companies in the United States, has expanded its technology solutions capabilities with the acquisition of Excel Systems, Inc. of Minnetonka, Minnesota, a leading unified communications solution provider.

The addition of Excel Systems enhances the Ideal Systems Solutions portfolio of technology capabilities for enterprise management, managed services, staff augmentation and procurement by completing a total technology offering through a new Unified Solutions division that will provide integrated voice, data and video solutions. This asset acquisition will contribute to the company's further strategic business growth while enhancing the value and capabilities offered to customers.

Founded in 1997, Ideal System Solutions, Inc. is a trusted technology advisor to government, education and commercial organizations nationwide providing "best-in-class" technology products, professional services and enterprise solutions to meet its customers' dynamic business needs. The firm is an Authorized Partner for SUN, HP, IBM, CISCO and many additional leading-edge technology manufactures. It is also a Small, SDB, HUBZone, Woman and Minority-owned Certified Company.

Excel Systems has been an industry-leading enterprise convergence solutions provider specializing in world-class communications solutions that address the convergence of voice and data communications through business applications and comprehensive global services. Excel Systems is an Avaya Authorized ECG and SMB business partner.

"The two organizations share a vision and commitment to helping customers align business objectives with technology requirements," said Elise Hernandez, President of Ideal System Solutions. "We are very excited about working together to deliver additional resources that will help them reach their goals. The combination of total technology solution capabilities and highly trained, experienced sales and technical teams from both organizations will be a valuable benefit to new and existing customers."

The new Unified Solutions division of Ideal System Solutions will be headed by former Excel Systems CEO/President Greg Thompson and Director of Project Management Phil Hamlin.

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